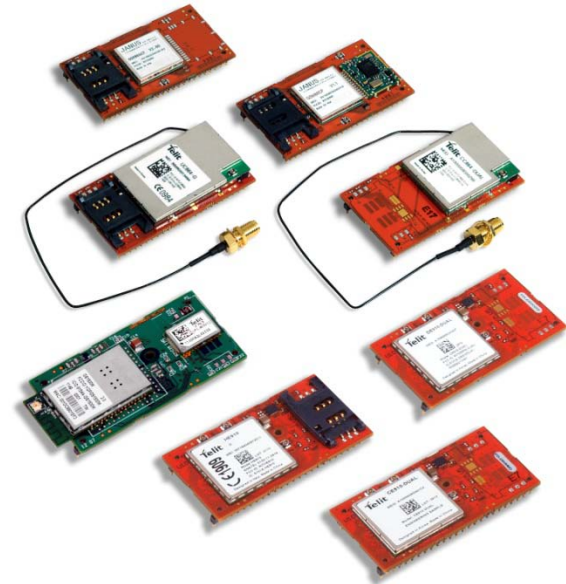


JANUS REMOTE COMMUNICATIONS

**We do M2M:
From Idea Through Integration!**



JANUS – WHO WE ARE

Janus Remote Communications provides state-of-the-art wireless products and services, including Custom Design Solutions to the global M2M marketplace

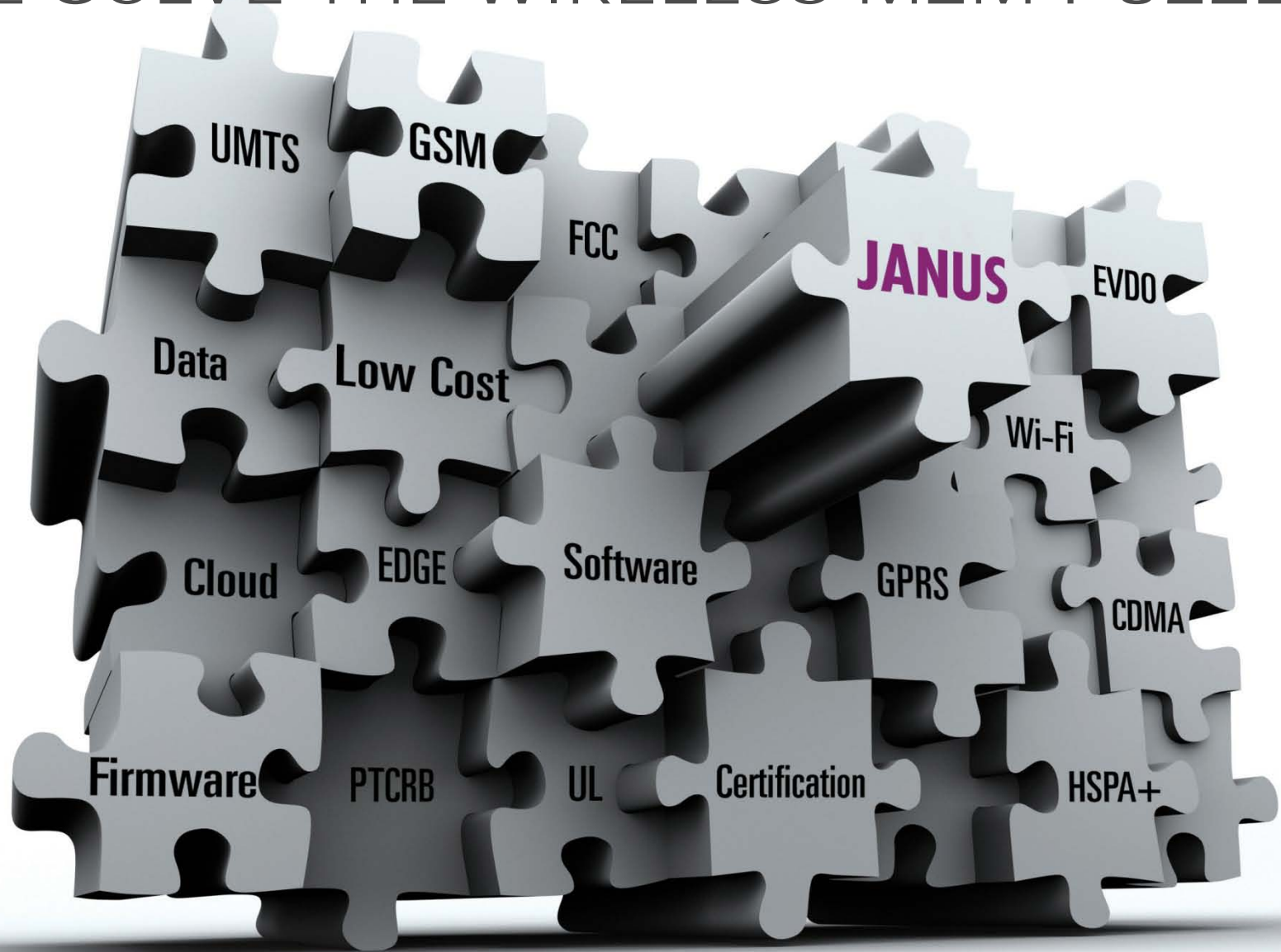
Our Products are most often used in:

- Fleet Management
- Security Systems
- Healthcare Applications
- Remote Monitoring Systems
- Vending Machines
- Digital Signage

Any Telematics & Telemetry Applications



WE SOLVE THE WIRELESS M2M PUZZLE



BRIEF HISTORY OF JANUS



2002 - 2004

- Created Custom Design Solutions for Avnet-Nokia Customers
- Began Distribution of Nokia N12 Modules

2005 - 2006

- Began relationship with Sony-Erickson

2006

- Began relationship with Telit North America

2007-2009

- Released the Standard Terminus
- Released Custom Design Products

2010

- Released Terminus Plug-In Terminals

2011

- Released 400AP Terminus
- Released the T2 – 2nd Generation Standard Terminus

2012

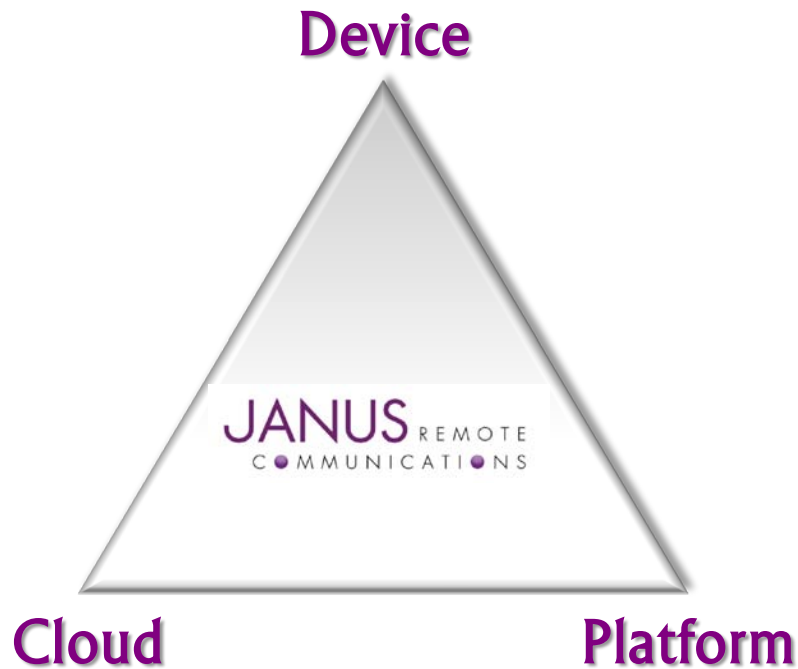
- Release of 3G: HSPA+ and EV-DO
- Release of POTswap Wireline Replacement



JANUS - 2013

2013

Janus Introduces M2M Solutions



JANUS CONTACT INFORMATION

SALES CONTACTS

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THE CONNOR-WINFIELD CORPORATION

Janus Remote Communications is a Division of
The Connor-Winfield Corporation

CONNOR WINFIELD



ITAR



WBE



RoHs



ISO

CONNOR-WINFIELD CORPORATION

CONNOR WINFIELD



NAVSYNC 

JANUS REMOTE
COMMUNICATIONS

HYBRID CIRCUIT WORKS 



 **NOVA** Systems Products, LLC
The EXPERTS in Gas Detection

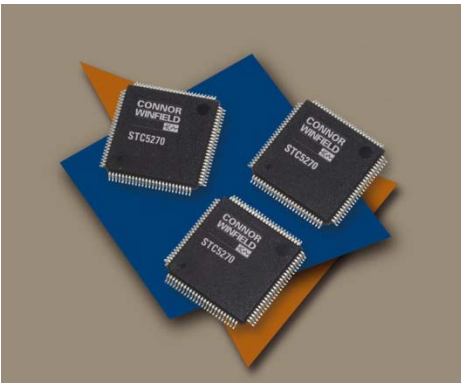
JANUS REMOTE
COMMUNICATIONS

www.janus-rc.com

CONNOR-WINFIELD GLOBAL TIMING SOLUTIONS

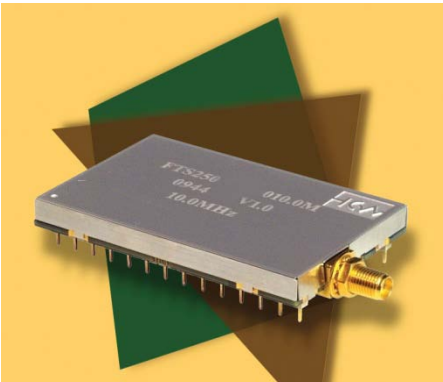
Semiconductor Timing Solutions

- Timing Card
- Line Card
- Clock Distribution
- On-Board Programmable



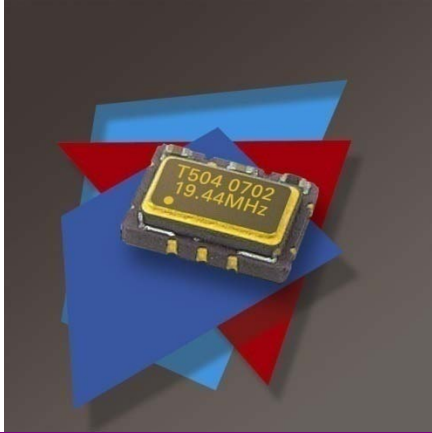
Modular Timing Solutions

- Timing Card
- Line Card
- GPS Timing Modules and Disciplined Oscillators



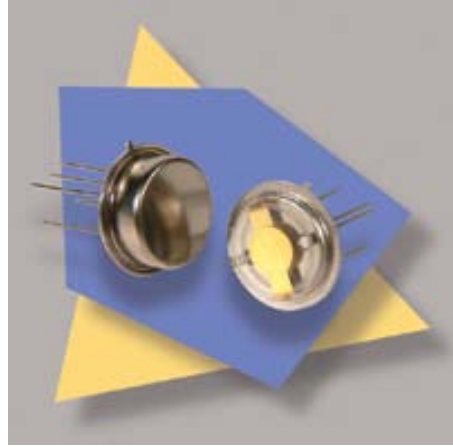
Oscillators

- TCXOs
- VCXOs
- OCXOs
- Clocks



Crystals

- Precision
- Hi Frequency Fundamental (HFF)
- Quartz Microbalance Sensor Crystals (QMR)



NAVSYNC



GPS Timing & Navigation Solutions

www.navsync.com

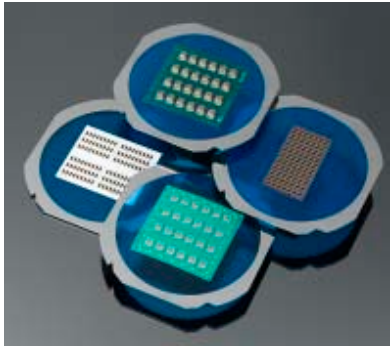
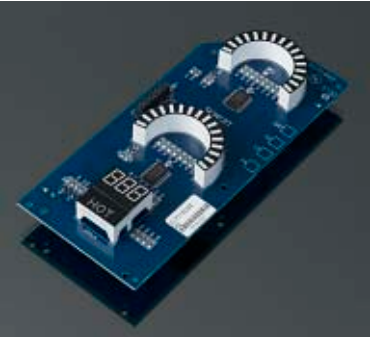
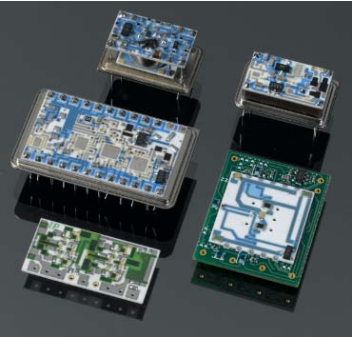


JANUS REMOTE
COMMUNICATIONS

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HYBRID CIRCUIT WORKS

Hybrid Circuit Works specializes in Thick Film Technologies, Hybrid Assembly, PCB Surface Mount Technologies, and Custom Design Services.



CORPORATE FACILITY

1993 **Corporate Headquarters & R&D – 37,000 sq. ft.**
Comprehensive Drive, Aurora, IL



DEDICATED FACILITIES



GPS, Wireless and Timing & Frequency Custom Mfg.
95,000 sq. ft. Aurora, IL



Custom Manufacturing
33,000 sq. ft. Aurora, IL



Custom Manufacturing
15,000 sq. ft. Aurora, IL



Crystal Manufacturing
26,000 sq. ft. Shawnee, OK

DEDICATED FACILITIES

Janus Remote Communications
Shannon, Ireland

12,000 sq. ft.
GPS Mfg.



DEDICATED FACILITIES

Tooling & Machine Shop

Selmarten Drive, Aurora, IL

10,000 sq. ft.

Two Fadal Vertical CNC Machining Centers

One Sony/Bridgeport CNC Milling Machine

Two Bridgeport Milling Machine

Two Precision Harding Lathes

One Mid-Size Lathe

One Large Lathe

One Plasma, Tig and Standard Welding/Cutting Capabilities

One Light Sheet Metal Forming Equipment

Two Surface Grinders



EXCELLENT QUALITY TRACK RECORD



ISO 9001:2008

Re-Certification June 2011

Achieved Original ISO 9001
Certification in 1995



EXCELLENT QUALITY TRACK RECORD

Reduction of Hazardous Substances ROHS

The Connor-Winfield Corporation

Certificate of Compliance to RoHS Directive 2002/95/EC

Connor-Winfield certifies that the part numbers listed below conform to the European Union's restrictions on the inclusion of certain hazardous materials in electronic devices (RoHS).

Joseph Bloch
Quality Assurance Manager
Connor-Winfield Corporation

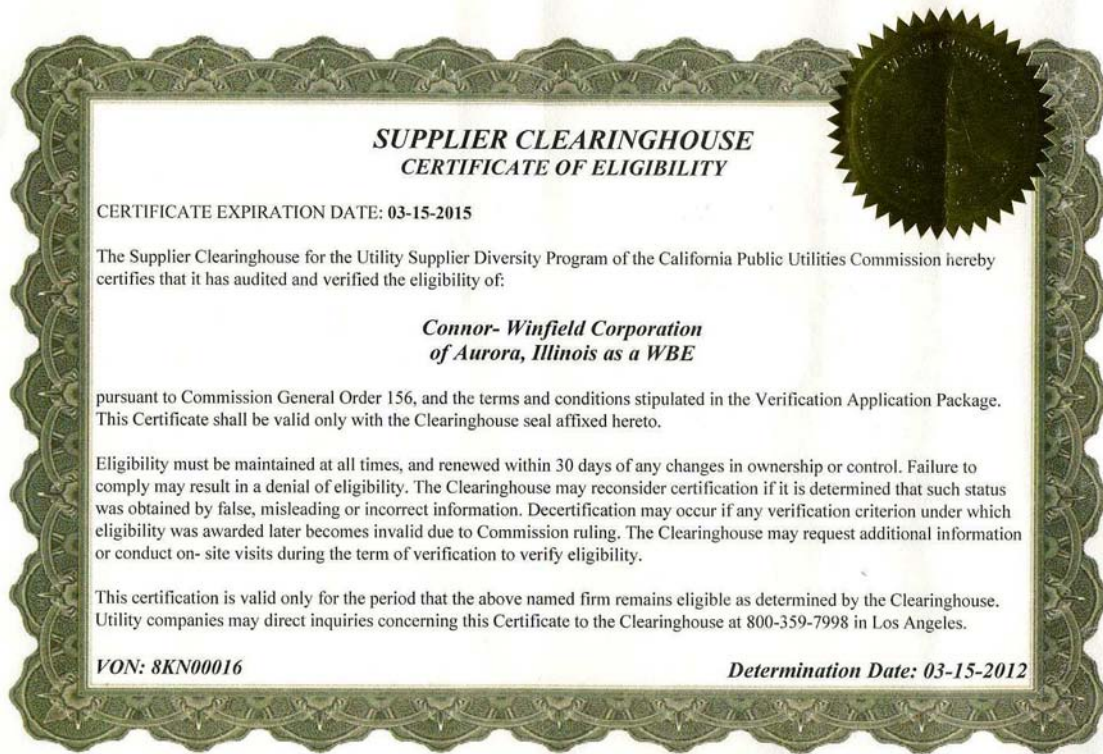


ADDITIONAL REGISTRATIONS



International Traffic in Arms Regulations (ITAR) registration from the U.S. Department of State, U.S. Directorate of Defense Trade Controls. ITAR Compliance is a key strategic program to support our military and homeland security customers.

ADDITIONAL REGISTRATIONS



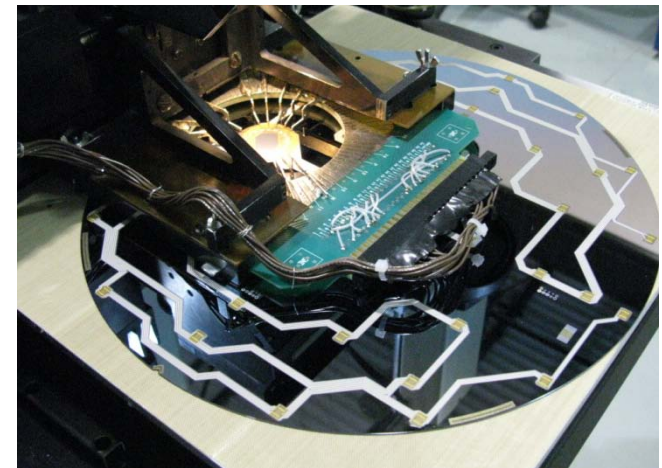
WBE – Women’s Business Enterprise / Women Owned Business

Being certified as a WBE means that we have gone through a rigorous and stringent certification process to confirm that we are owned, managed, and controlled by a woman or women.

INTEGRATION IS WHAT WE DO!

- Software Design
 - GPS Software Design
 - ERP Software Design and Support
 - Embedded Software Development & Design
 - Test Engineering Software Design
- Hardware Design
 - GPS Hardware Design
 - ASIC Design
 - Wireless Product Design
- Specialty Processing
 - Thick-Film Circuit Printing
 - Quartz Processing
 - Complete PCB and Hybrid Assembly
- State-of-the-Art Tools
 - CAD Services
 - Demand Flow Planning and Manufacturing
 - Business Services

In-House Core Competencies



CUSTOMERS and PARTNERS



Alcatel-Lucent



M₂M antennas









JANUS SALES STRATEGY

- **Product Driven**
(Design Distinction)
- **Customer Focus**
- **Price Competition**
- **Strategic Partnerships**
(Reps, Suppliers, Customers)
- **Expand/Enhance Web Store**



JANUS – SOCIAL MEDIA

Social Media Roadmap

- Janus Facebook 
- Janus Twitter 
- Janus YouTube Channel – Coming Soon 
- Janus RSS Feed 
- LinkedIn 
- Janus Forum 

JANUS – SOCIAL MEDIA

Janus RSS Feed

- What is RSS?
- Implementation of RSS In Janus
- Viewing RSS Feeds
- Benefits



WHO USES JANUS PRODUCTS & SERVICES

- Companies with little or no wireless experience – whose products or services would benefit from wireless connectivity
- Companies that require a quick and easy wireless implementation
- Companies with products that currently incorporate a wireless solution going into product redesign
- Companies with low volume demand that might not be able to achieve PTCRB, carrier, FCC, CE, or other certifications due to great expense
- Companies that might require some engineering assistance

Janus Connects – Anywhere, Anyone, Anything



Need More Info?

www.janus-rc.com

