



JANUS REMOTE COMMUNICATIONS

# NEWS RELEASE

**Janus Remote Communications**

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## **Telit Communications and Janus Remote Communications Announce Distribution Contract for North America**

**Aurora, IL and Raleigh, NC** – Telit Wireless Solutions, Inc. (AIM: TCM), the US-based m2m mobile technology arm of Telit Communications (AIM: TCM), and Janus Remote Communications for Aurora, Illinois, have signed an agreement making Janus the first domestic distributor for Telit’s North American division. Telit Wireless Solutions focuses on the telematics and fleet management sectors – two of the largest industry segments for the application of m2m technology in the United States. Janus is an international distributor specializing in an extensive selection of enabling technologies for the m2m communications market.

“Janus Remote Communications has a wealth of experience and extensive customer base in strategic m2m global markets making them an ideal partner,” said Roger Dewey, President and CEO of Telit Wireless Solutions, Inc. “Janus offers more than ‘off-the-shelf’ product distribution. Their outstanding technical expertise and customer service brings a unique level of sales support for Telit’s product line. And their commitment to the remote data management market makes them an excellent choice as our first distributor in North America.”

“Telit’s solutions are some of the most unique in the m2m communications industry,” states Daniel R Olp, CEO of Janus. “We are thrilled to be chosen as the first domestic distributors for a company that truly listens to their customers.”

Telit’s approach to m2m is unique—their products are divided into families, each addressing the demands of various vertical markets application groups according to size, production scale, etc. Within these families, products have the same form factor and functionality irrespective of their wireless technology (GSM, CDMA). The advantage for customers is immediately apparent because all modules within a family are interchangeable, due to uniformity in size, shape, connectors and software interface. Customers can easily replace any module with its successor because there is little or no change required to the application.

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Janus Remote Communications is a major global provider of products, technical support and custom application solutions for the M2M marketplace. Janus Remote Communications is a division of Connor-Winfield Corp, a privately held business in the Chicagoland area. Connor-Winfield, which began in 1963, is an international company with diversified businesses engaged in electronic component manufacturing, software products, contract manufacturing, and the distribution of M2M OEM components and end user product solutions. For more information about Janus, please visit [www.Janus-rc.com](http://www.Janus-rc.com).

**About Telit Communications**

Telit is a leading global mobile communications technology company. Its Wireless Solutions division develops manufactures and markets GSM/GPRS and CDMA modules for machine-to-machine (m2m) applications which enable machines, devices or vehicles to communicate via mobile networks. Telit modules are marketed and deployed worldwide. The company is listed on the London Stock Exchange Alternative Investment Market (AIM) (code: TCM). For more information about the company, please visit [www.telit.com](http://www.telit.com).

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