



JANUS REMOTE COMMUNICATIONS

NEWS RELEASE

Janus Remote Communications

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Lantronix Chooses Janus Remote Communications as new Value Added Reseller in North America

Aurora, IL – Lantronix, Inc. (Nasdaq: LTRX) and Janus have signed a Premier Partnership agreement covering Lantronix' family of Device Servers™. Lantronix is a pioneer in machine-to-machine (M2M) communication technology, and leads the way in creating networking solutions with the highest levels of **data security** (including optional **AES/Rijndael**) available. Lantronix device servers are used in a wide variety of applications including industrial automation, security, building automation, medical and healthcare, retail and POS, transportation and many more.

“We are pleased to be working with Janus. They offer many of our target customers highly integrated and innovative system solutions for the mobile, industrial, security and vehicular applications,” said John Marchiando, vice president of worldwide OEM sales for Lantronix. “They bring a wealth of design and engineering support capability along with significant customer relationships in North America.”

According to Ken Hartman, CTO of Janus, “Based on our product research, Lantronix' device-networking products are the most secure, reliable, and technically sound devices available on the market. We are pleased to offer these to our OEM customers, as well as integrating them into larger system architectures.”

Lantronix, Inc. (NASDAQ: LTRX) was founded in 1989, has about 150 employees worldwide, and has corporate headquarters in Irvine, California. They have provided solutions that connect people and devices to networks and the Internet. Their products have provided network connections to over 22 million devices!

Janus Remote Communications is a major global provider of products, technical support and custom application solutions for the M2M marketplace. Janus Remote Communications is a division of Connor-Winfield Corp, a privately held business in the Chicagoland area. Connor-Winfield, which began in 1963, is an international company with diversified businesses engaged in electronic component manufacturing, software products, contract manufacturing, and the distribution of M2M solutions.

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